

Name

Address; City, State Zip

Phone

Email

April 20, 2019

RE: Sales Representative Position

Mr. Jorge Rodriguez

Director of Talent and Training

Three Rivers Orthopedics and Spine Products, INC.

5103 Center Drive, Suite A

Latrobe, PA 15650

Dear Mr. Rodriguez,

I am submitting my resume in attention to the position of Sales Representative with Three Rivers Orthopedics and Spine Products, INC. My story is a little unconventional as I became interested in the field of medical sales at the age of fourteen. As a coincidence, my father, Richard Smith, is involved in insurance sales and given his direct experience with your company, I became immediately fascinated in companies such as yours with my own research. As a result I have directed my work experience and education in working in a position within the field of medical sales.

My attraction with the medical sales industry led me to complete several projects in high school and college about Stryker Corporation and in further exploration of the field, I became highly interested in successful companies such as Three Rivers Orthopedics and Spine Products INC.,. With this research and review of potential positions throughout the years I firmly believe I would be the perfect addition for you to mold into one of your successful employees.

As a recent graduate of the University of Pittsburgh at Greensburg with significant management experience, general sales experience and coming from a family of insurance sales, I bring the energy and commitment necessary to thrive in Three Rivers Orthopedics and Spine Products INC. innovative environment. You specify that you are looking for someone with leadership, problem solving, analytical and communication skills. With my recent and current job experience as a manager and assistant sales representative, I actively implement and build on these skills daily. I firmly believe that my ability to work well independently as well as part of a team would benefit your company. I also have an ongoing enthusiasm to learn, which is essential to success in this field. I take a proactive approach in my work and feel every encounter is one to learn from.

I appreciate in advance your time and consideration in reviewing my qualifications and eagerly look forward to the opportunity of an interview to discuss these further and how I could be an asset to your company. Please let me know if I can provide you with any additional information.

Thank you again for your time and consideration.

Sincerely,

First and last name